

DRAFT RESOLUTIONS OF THE ORDINARY GENERAL MEETING

of **Philip Morris ČR a.s.**,

whose registered office is at Kutná Hora, Vítězná 1, Postal Code: 284 03, identification number: 14803534, registered in the Commercial Register maintained by the Municipal Court in Prague, Section B, File 627

(the "Company"),

presented by the Board of Directors of the Company in relation to points 2, 3, 5, 6, 7 and 8 of the agenda of the Ordinary General Meeting

> to be held at the registered office of the Company in Kutná Hora, Vítězná 1, Postal Code: 284 03,

> > at 10 am on 27 April 2012

(the "General Meeting")

Note: The English version of this document is published for informational purposes only. The authoritative version of this document is the version published in the Czech language.

- 1. Point 2 of the agenda of the General Meeting Election of the Chairman of the General Meeting, Minutes Clerk, Minutes Verifiers and Scrutineers, and Approval of the Rules of Procedure and Voting Rules of the General Meeting:
- 1.1 The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the bodies of the General Meeting:

"Mgr. Martin Hájek is elected as Chairman of the General Meeting."

"Zuzana Dušková is elected as Minutes Clerk of the General Meeting."

"The following persons are elected as Minutes Verifiers of the General Meeting:

- (i) Milan Vácha; and
- (ii) Maria Haladova-Pisko."

"The following persons are elected as Scrutineers of the General Meeting:

- (i) Petr Brant;
- (ii) Martin Hlaváček;
- (iii) Magda Brantová;
- (iv) Johana Srbová;
- (v) Barbora Šátková;
- (vi) Šárka Honzová;
- (vii) Anna Schmidová; and
- (viii) Lucie Pokorná."
- 1.2 The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the Rules of Procedure and Voting Rules of the General Meeting:

"The General Meeting approves the Rules of Procedure and Voting Rules of the General Meeting of Philip Morris ČR a.s., which read as follows:

RULES OF PROCEDURE AND VOTING RULES of the Ordinary General Meeting of Philip Morris ČR a.s. to be held on 27 April 2012

Section 1

Basic provisions

- 1. In accordance with the Commercial Code and the Articles of Association of Philip Morris ČR a.s. (the "Company"), these Rules of Procedure and Voting Rules of the Ordinary General Meeting of the Company govern the manner of registering the Company's shareholders, the procedure of the General Meeting, the method in which shareholders exercise their rights at the General Meeting and the method of voting at the General Meeting.
- 2. For the purposes of these Rules of Procedure and Voting Rules, a "shareholder" also means a shareholder's proxy unless stipulated otherwise.

Section 2

Registration of shareholders

- 1. Registration desks are set up for registering shareholders in an attendance list, issuing identification cards and voting ballots. By signing the registration card, the shareholder confirms that it was given voting ballots and an identification card with an identification number corresponding to the number on the registration card. If a shareholder loses its identification card, the registration desk will re-issue the identification card at the shareholder's request at any time during the General Meeting.
- 2. Shareholders' attendance will be registered throughout the duration of the General Meeting. At registration authorised persons at the registration desks will verify the identity of the shareholders and their right to attend the General Meeting. Shareholders who sign the attendance list and do not express their will to end their attendance at the General Meeting by a written statement made at a registration desk are considered present for the entire duration of the General Meeting.

Section 3

Rules of Procedure

- 1. The General Meeting is opened by the chairperson or by a member of the Company's Board of Directors who has been authorised to do so by the Board of Directors. This member presides over the General Meeting until a chairperson of the General Meeting is elected. Following the election of the chairperson, the General Meeting shall be conducted by this chairperson.
- 2. At the General Meeting, the shareholders are entitled to require and obtain explanations in respect of the Company's affairs as well as matters relating to parties controlled by the Company, should such explanation be necessary for the assessment of matters on the agenda of the General Meeting, and to file proposals and counter-proposals. Proposals submitted by the Board of Directors or the Supervisory Board are voted on first. If such proposals are not adopted or made, shareholders' counter-proposals are voted on.
- 3. The explanation may be provided in the form of a summary statement on several similar issues. It shall be deemed that shareholders have been provided with an explanation even if such explanation to individual points on the General Meeting's agenda is published on the Company's website no later than on the day preceding the date of the General Meeting and is available to the shareholders for inspection at the place where the General Meeting takes place.
- 4. Shareholders may file their proposals in relation to the points which are included on the General Meeting's agenda before the invitation to the General Meeting is published.
- 5. At a General Meeting, a shareholder may file counter-proposals in relation to proposals whose contents are specified in the invitation to the General Meeting provided that the shareholder has delivered its counter-proposal in writing to the Company no less than five business days before the date of the General Meeting. The same applies to a counter-proposal to be filed in relation to a decision which must be recorded in the form of a notarial deed. This shall not apply in the case of counter-proposals related to the election of specific persons as members of the Company's bodies. A similar procedure applies to the shareholders' proposals which are not subject to the procedure under the first and second sentence of Section 180 (7) of the Commercial Code.

- 6. Issues not included in the agenda of the General Meeting may only be decided on if all shareholders of the Company are present and agree.
- 7. Shareholders may file their requests for an explanation, proposals, counter-proposals and eventual protests either in writing on a comment slip or orally at the invitation of the chairman of the General Meeting after proving their identity based on an identification card. Comment slips must contain the shareholder's identification number (as specified on the identification card) and the shareholder's signature. Shareholders must submit comment slips to the information centre in person or through a person charged with counting the votes (a "Scrutineer"). When submitting a comment slip, the shareholder must prove its identity by presenting its identification card.
- 8. The General Meeting's information centre will number the comment slips according to the order in which they are received and will hand them over to the chairman of the General Meeting.
- 9. The chairman of the General Meeting decides who is entitled to take the floor. If somebody disturbs the orderly conduct of the General Meeting, the chairman of the General Meeting may reprimand such person and, if this person fails to change its behaviour even after being reprimanded, the chairman of the General Meeting may adjourn the General Meeting until order is restored.

Section 4

Voting Rules

- 1. Voting is performed by means of ballots, which the shareholders receive upon registration or, as the case may be, during the General Meeting based on the instructions of the chairman of the General Meeting. Each time before votes are cast, the chairman of the General Meeting will inform the shareholders of the resolution which is being voted on and which ballot should be used for such purposes. Each shareholder will indicate the relevant answer on the ballot by marking the chosen answer with a cross and by signing the ballot. If using a ballot which it received during the course of the General Meeting based on the instructions of the chairman of the General Meeting, the shareholder must also fill in its identification number (as specified on the identification card).
- 2. Ballots which are not signed and ballots containing no identification number or an incorrect identification number are invalid. Furthermore, ballots which are torn, crossed-out, rewritten or otherwise invalidated (i.e. containing illegible or unclear information) will also be considered invalid. If a shareholder makes a mistake when filling in a ballot, the shareholder must ask a Scrutineer for assistance. Such shareholder may then correct the ballot in the presence of the Scrutineer and both of them must then confirm the correction by signing it, or the Scrutineer may give the shareholder a new ballot.
- 3. When votes are cast, Scrutineers will collect the ballots from all the shareholders present. After collecting the ballots, Scrutineers will immediately start counting the votes. As soon as they ascertain that the number of votes necessary for making the decision on the proposed resolution has been achieved, they will inform the chairman of the General Meeting accordingly. The Scrutineers then continue counting the remaining votes. The complete results are recorded in the minutes of the General Meeting and, possibly, announced during the General Meeting. A record of the General Meeting's quorum has to be made when votes are taken on each proposed resolution."

2. Point 3 and 5 of the agenda of the General Meeting – proposal for the approval of the Report of the Board of Directors on the Company's business activities, the 2011 ordinary financial statements, the 2011 ordinary consolidated financial statements and for the distribution of profit for 2011, including the amounts and method of payment of dividends:

The Board of Directors of the Company arranged for the preparation of the ordinary financial statements of the Company for the 2011 calendar year accounting period and of the ordinary consolidated financial statements of the Company for the 2011 calendar year accounting period, and for the verification of these financial statements by an auditor in accordance with the relevant legal and accounting regulations.

The Company's economic result for the 2011 calendar year accounting period is a profit of CZK 2 542 513 629.69.

The Board of Directors proposes that the General Meeting adopts the following resolution concerning the approval of the Report of the Board of Directors for the 2011 calendar year accounting period, the ordinary financial statements of the Company for the 2011 calendar year accounting period and of the ordinary consolidated financial statements of the Company for the 2011 calendar year accounting period, and concerning the proposal for the distribution of profit for the 2011 calendar year accounting period, including the amount and method of payment of dividends:

"The Report of the Board of Directors on the Company's business activities for the 2011 calendar year accounting period is hereby approved"

"The ordinary financial statements of the Company for the 2011 calendar year accounting period are hereby approved."

"The ordinary consolidated financial statements of the Company for the 2011 calendar year accounting period are hereby approved".

"The Company's profit for the 2011 calendar year accounting period in the amount of CZK 2 542 513 629.69, will be distributed as follows:

- a)A part of the Company's profit for the 2011 calendar year CZK 2 525 755 120.00 towill bepaid theshareholders as dividends. A dividend of CZK 920.00 will apply to each ordinary share of the Company with a nominal value of CZK 1000, in view of the total number of these shares, i.e. 2 745 386. The decisive date for exercising to dividends is 20 April 2012, i.e. dividends will be paid to shareholders who held shares of the Company as at 20 April 2012.
- b) A part of the Company's profit, CZK 16 758 509.69 will be transferred to retained earnings from prior years.

Shareholders who are natural persons will be paid dividends through Komerční banka, a.s. which will send a "Notification of the Payment of

Proceeds from Securities" to all such shareholders in the Czech Republic and abroad (except the Slovak Republic), to their address specified in the extract from the Issue Records of the Company maintained by Central securities depository - Centrální depozitář cenných papírů, a.s. as at 20 April 2012 in the case of book entry shares and in the case of certified shares to their address specified in the list of shareholders of the Company as at this date. Dividends will be paid during the payment period at all branches of Komerční banka, a.s. in cash or by bank transfer to the shareholder's bank account subject to the presentation of a valid ID card. If a shareholder who is a tax resident of a country other than the Czech Republic requests the application of a special withholding tax rate, such shareholder will be obliged to present, along with his/her valid ID card, a certificate of his/her tax domicile and a declaration of the actual owner. The payment period will be from 23 May 2012 until 31 March 2013. Shareholders from the Slovak Republic will be sent postal vouchers. All information will be provided at all branches of Komerční banka, a.s.

Shareholders who are legal persons will also be paid dividends through Komerční banka, a.s. Dividends will be paid by bank transfer to the shareholder's bank account after the shareholder submits all the necessary documents, including a certificate of tax domicile and a declaration of the actual owner if a shareholder who is a tax resident of a country other than the Czech Republic requests the application of a special withholding tax rate.

Hana Beníšková

Contact persons at Komerční banka, a.s:

The contact person in Komerční banka, a.s.: Václavské náměstí 42 114 07 Praha 1

Ing. Monika Kopřivová Vedoucí Centrum služeb Centrum služeb emitentům

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Point 6 of the agenda of the General Meeting - Election of Members of the **3**. Board of Directors, Members of the Supervisory Board and the approval of the agreements on performance of the office of the Members of the Board of Directors and the Members of the Supervisory Board:

The Board of Directors of the Company proposes that the General 3.1 Meeting adopts the following resolutions regarding the election of members of the Board of Directors of the Company:

"András Tövisi, born on 14 April 1967, residing at 1112 Budapest, Gulyás 4, Hungary, is elected as a member of the Board of Directors of the Company."

"Andreas Gronemann, born on 18 October 1969, residing in Berlin, Kniephofstr. 53, Federal Republic of Germany, is elected as a member of the Board of Directors of the Company."

"Stanislava Juríková, born on 12 December 1973, residing in Bratislava 2, Jelačičova 24, the Slovak Republic, is elected as a member of the Board of Directors of the Company."

"Andrea Gontkovičová, born on 6 July 1973, residing in Bratislava, Suchá 13, the Slovak Republic, is elected as a member of the Board of Directors of the Company."

"Igor Potočár, born on 31 May 1967, residing in Bratislava, Ružinov, Rovníková 3250/12, the Slovak Republic, is elected as a member of the Board of Directors of the Company."

"Richard Nič, born on 7 November 1973, residing in Bratislava, Kpt. Rašu 3, Postal Code 841 01, the Slovak Republic, is elected as a member of the Board of Directors of the Company".

3.2 The Board of Directors of the Company proposes that the General Meeting adopts the following resolutions regarding the election of members of the Supervisory Board of the Company:

"Daniel Fahrny, born on 23 April 1957, residing at Chemin de la Plantaz 17, 1225 Ecublens, the Swiss Confederation, is elected as a member of the Supervisory Board of the Company."

"Paul Maas, born on 12 May 1961, residing at Chemin des Melampyres 24, Jongny, the Swiss Confederation, is elected as a member of the Supervisory Board of the Company."

"Vasileios Nomikos, born on 6 March 1969, residing at Chiou 17, Glyfada, Athens, the Hellenic Republic, is elected as a member of the Supervisory Board of the Company."

"Prof. Ing. Jiří Davídek, born on 23 April 1932, residing in Prague 4, Obrovského 317, Postal Code: 141 00, the Czech Republic, is elected as a member of the Supervisory Board of the Company."

Note: During the elections held from 12 to 16 March 2012 the employees of the Company elected Petr Bubeníček, born on 30 October 1961, residing in Kutná Hora, Havířská stezka 141, PSČ 284 01, the Czech Republic, and Michal Škába, born on 16 October 1960, residing in Nemocniční 638/18, Prague 9 - Vysočany, Postal Code 190 00, the Czech Republic as members of the Supervisory Board of the Company.

3.3 The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the approval of the agreements on performance of the office of the members of the Board of Directors:

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Mr. András Tövisi and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Mr. Andreas Gronemann and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Ms. Stanislava Juríková and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Ms. Andrea Gontkovičová and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Mr. Igor Potočár and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Board of Directors concluded between the member of the Board of Directors of Philip Morris ČR a.s. Mr. Richard Nič and Philip Morris ČR a.s. on 19 March 2012 is hereby approved."

3.4 The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the approval of the agreements on performance of the office of the members of the Supervisory Board:

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory Board of Philip Morris ČR a.s. Mr.Daniel Fahrny and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory Board of Philip Morris ČR a.s. Mr. Paul Maas and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory Board of Philip Morris ČR a.s. Mr. Vasileios Nomikos and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory

Board of Philip Morris ČR a.s. Mr. Prof. Jiří Davídek and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory Board of Philip Morris ČR a.s. Mr. Petr Bubeníček and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Supervisory Board concluded between the member of the Supervisory Board of Philip Morris ČR a.s. Mr. Michal Škába and Philip Morris ČR a.s. on 23 March 2012."

- 4. Point 7 of the agenda of the General Meeting Election of Members of the Audit Committee, and the approval of the agreements on performance of the office of the members of the Audit Committee
- 4.1 The Board of Directors of the Company proposes that the General Meeting adopts the following resolutions regarding the election (appointment) of members of the Audit Committee:

"Johannis van Capelleveen, born on 10 December 1965, residing in Roztoky u Prahy, Plzeňská 388, Postal Code: 252 63, the Czech Republic, is elected as a member of the Audit Committee of the Company."

"Daniel Fahrny, born on 23 April 1957, residing at Chemin de la Plantaz 17, 1225 Ecublens, the Swiss Confederation, is elected as a member of the Audit Committee of the Company."

"Vasileios Nomikos, born on 6 March 1969, residing at Chiou 17, Glyfada, Athens, the Hellenic Republic, is elected as a member of the Audit Committee of the Company."

4.2 The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the approval of the the agreements on performance of the office of the members of the Audit Committee:

"The Agreement on performance of the office of a member of the Audit Committee concluded between the member of the Audit Committee of Philip Morris ČR a.s. Mr. Johannis van Capelleveen and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Audit Committee concluded between the member of the Audit Committee of Philip Morris ČR a.s. Mr. Daniel Fahrny and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

"The Agreement on performance of the office of a member of the Audit Committee concluded between the member of the Audit Committee of Philip Morris ČR a.s. Mr. Vasileios Nomikos and Philip Morris ČR a.s. on 23 March 2012 is hereby approved."

5. Point 8 of the agenda of the General Meeting – Appointment of the Company's Auditor

The Board of Directors of the Company proposes that the General Meeting adopts the following resolution regarding the appointment of the Company's auditor:

"PricewaterhouseCoopers Audit, s.r.o., whose registered office is in Prague 2, Kateřinská 40/466, Postal Code: 120 00, the Czech Republic, identification number: 40765521, registered in the Commercial Register maintained by the Municipal Court in Prague, Section C, File 3637, is appointed auditor of the Company for the 2012 calendar year accounting period."

In Kutná Hora on 27 March 2012

András Tövisi Chairman of the Board of Directors Philip Morris ČR a.s. Daniel Gordon Member of the Board of Directors Philip Morris ČR a.s.